

VGI Partners Global Investments Ltd

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3 October 2024

ASX Market Announcements Office ASX Limited Exchange Centre 20 Bridge Street Sydney NSW 2000

VG1 Investor Webinar Presentation

As previously announced, it gives us great pleasure to confirm that the VG1 investment team will be providing a portfolio update by webinar today, Thursday 3 October 2024, at 11.00am (AEST).

In the webinar, Philip King, Regal Funds Management's Co-Founder and Chief Investment Officer Long/Short Equities, and members of the VG1 investment team will share their insights on the current market environment, how the VG1 portfolio is currently positioned, and recent changes made across the long and short books.

The presentation slides are enclosed with this announcement.

Investors can register to view, and receive a recording of, the webinar via the following link:

REGISTER NOW

The presentation will be followed by a Q&A session. We encourage attendees to submit their questions in advance to allow the team to respond to as many queries as time permits. This can be done by registering to attend the webinar and submitting your questions when prompted, or by emailing investorrelations@regalpartners.com.

AUTHORISED FOR RELEASE BY:

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ABOUT VG1

VG1 provides investors with access to an actively managed, concentrated portfolio, comprised of long investments and short positions in global listed securities. Utilising a fundamental, bottom-up investment approach, the portfolio leverages the extensive experience, network and specialist investment team of Regal Partners, the Investment Manager.



Welcome

Charlie Aitken

Investment Director, Regal Partners



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The historical financial information and performance figures given in this document are given for illustrative purposes only and should not be relied upon as (and are not) an indication of VG1 or Regal Partners' views on the future performance of VG1, or other Funds or strategies managed by Regal Partners or its related bodies corporate. You should note that past performance of VG1, or Funds or strategies managed by Regal Partners or its related bodies corporate cannot be relied upon as an indicator of (and provide no quidance as to) future performance.

FORWARD-LOOKING STATEMENTS

This document contains certain "forward-looking statements" that are based on management's beliefs, assumptions and expectations and on information currently available to management. Forward-looking statements can generally be identified by the use of forward-looking words such as, "expect", "anticipate", "likely", "intend", "should", "could", "may", "predict", "plan", "propose", "will", "believe", "forecast", "estimate", "target" "outlook", "guidance" and other similar expressions. Indications of, and guidance or outlook on, future earnings or financial performance are also forward-looking statements. You are cautioned not to place undue reliance on forward-looking statements. Any such statements, opinions and estimates in this document speak only as of the date of this document and are based on assumptions and contingencies and are subject to change without notice, as are statements about market and industry trends, projections, guidance and estimates. Forward-looking statements are provided as a general guide only. The forward-looking statements contained in this document are not indications, guarantees or predictions of future performance and involve known and unknown risks and uncertainties and other factors, many of which are beyond the control of VG1 or Regal Partners, and may involve significant elements of subjective judgement and assumptions as to future events which may or may not be correct. There can be no assurance that actual outcomes will not differ materially from these forward-looking statements. No representation, warranty or assurance (express or implied) is given or made in relation to any forward-looking statement by any person (including VG1, Regal Partners, their related bodies corporate or any of their respective directors, officers, employees, agents or advisers). In particular, no representation, warranty or assurance (express or implied) is given that the occurrence of the events expressed or implied in any forward-looking statements in this document to reflect any changes in expecta



Speakers

VG1 GLOBAL INVESTMENTS



Philip King

Co-Founder & Chief Investment Officer, Regal Funds



Marco Anselmi

Portfolio Manager, VG1



Hao Do

Senior Analyst, Financials



Glen Barnes

Head of Asian Equities



Shannon McConaghy

Senior Analyst, Asia



Henry Hill

Senior Analyst, Global Equities

Strong recent performance across all listed investment vehicles



Fund	Launch	Description	1 yr portfolio return ¹	TOTAL SHAREHOLDER RETURN ²
PGF PM Capi	tal 2013	Global L/S Equities	29.2%	150 — PGF — VG1 — RF1 — RG8 140
VG1 VG1 GLOBAL INVESTM	1ENTS 2017	Global L/S High Conviction	28.4%	+29% PGF +23% RG8
RF1 REGA		Multi-strategy alternatives	24.1%	110
RG8 REGA		Asian L/S High Conviction	21.3%	ep-23 Dec-23 Mar-24 Jun-24 Sep-24

Source: Regal, VGI Partners, PM Capital, Bloomberg. Past performance is not a reliable indicator of future performance. It should not be relied upon as (and is not) an indication of future performance.

1 Portfolio return from 1 October 2023 to 27 September 2024. Net of fees and costs and is adjusted for capital flows including those associated with the payment of distributions/dividends and tax, share issuance and/or cancellations (option exercise, distribution/dividend reinvestment plan (pre franking benefits), share purchase plan, and equal access buyback) where relevant. 2 Total shareholder return (gross dividends) per Bloomberg as at 30 September 2024 (weekly data) indexed to a starting value of 100.

Global equity LICs





Source: Bell Potter analysis as at 30 June 2024. Vertical axis represents the share price premium or discount to Net Tangible Assets (NTA). Past performance is not a reliable indicator of future performance. It should not be relied upon as (and is not) an indication of future performance.

VG1: Strong performance, discount to NTA improving



Key statistics as at 30 September 2024

Portfolio Size

\$590m

Post-tax NTA

\$2.19

Share Price

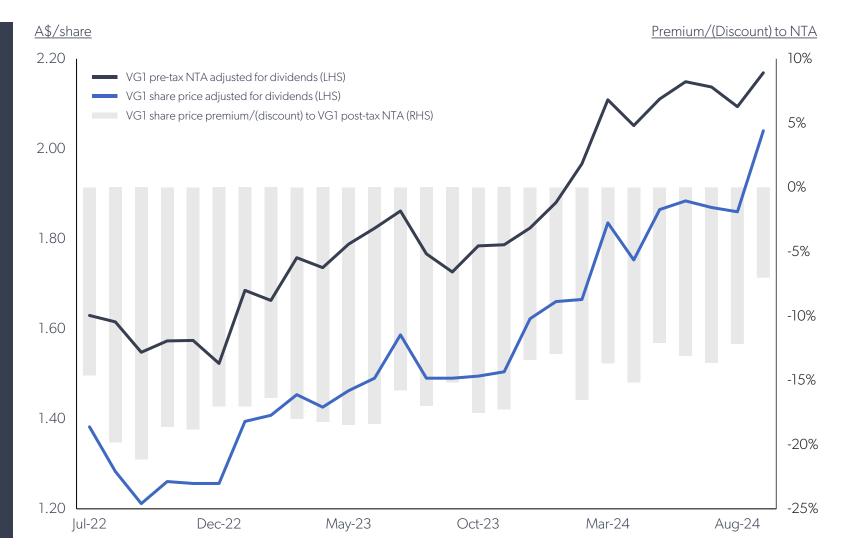
\$2.04

Net Portfolio Return (since merger)

+35.5%

Dividend Yield Incl Franking (last 12 months)

+7.0%



Source: Citco Fund Services (NTA and portfolio returns to 31 August 2024), Regal (NTA and portfolio return estimated for month to 30 September 2024), Bloomberg. Performance has been adjusted to include dividends and is based on monthly returns from 1 July 2022 (being the start of the first full month following completion of the merger between the investment manager of VG1, VGI Partners Limited, and Regal Funds Management Pty Limited). Past performance is not a reliable indicator of future performance. It should not be relied upon as (and is not) an indication of future performance.

Market update

VG 1 GLOBAL INVESTMENTS

Key takeaways

1

Market rally broadens as monetary conditions ease

2

Strong bond market makes equities more attractive

3

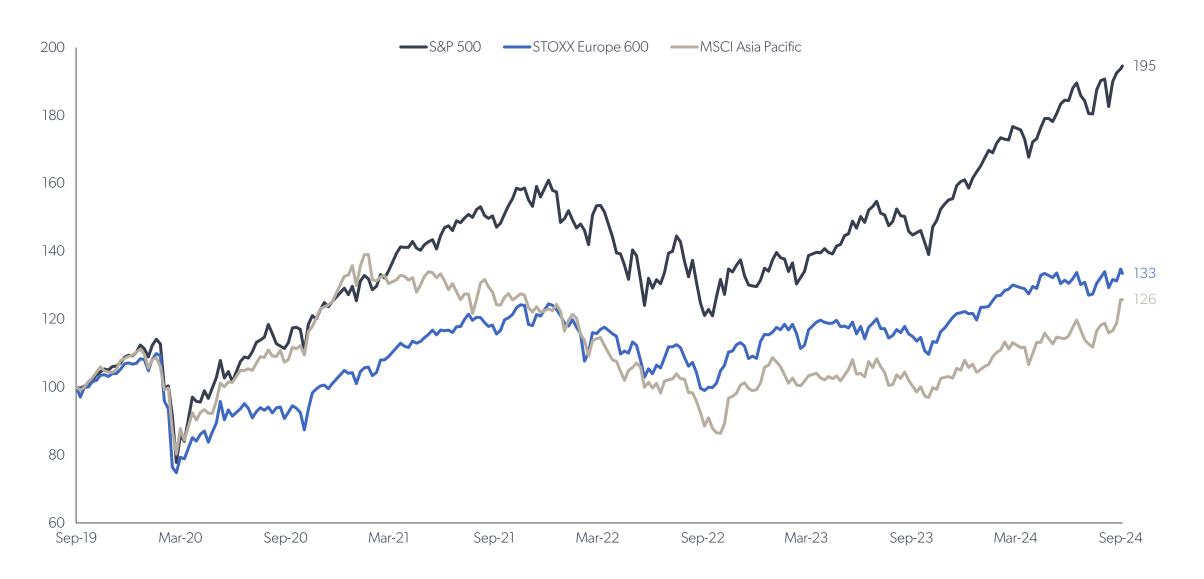
Passive investing bubble continues to provide long and short opportunities

4

VG1 benefiting from Resources and Asian exposure

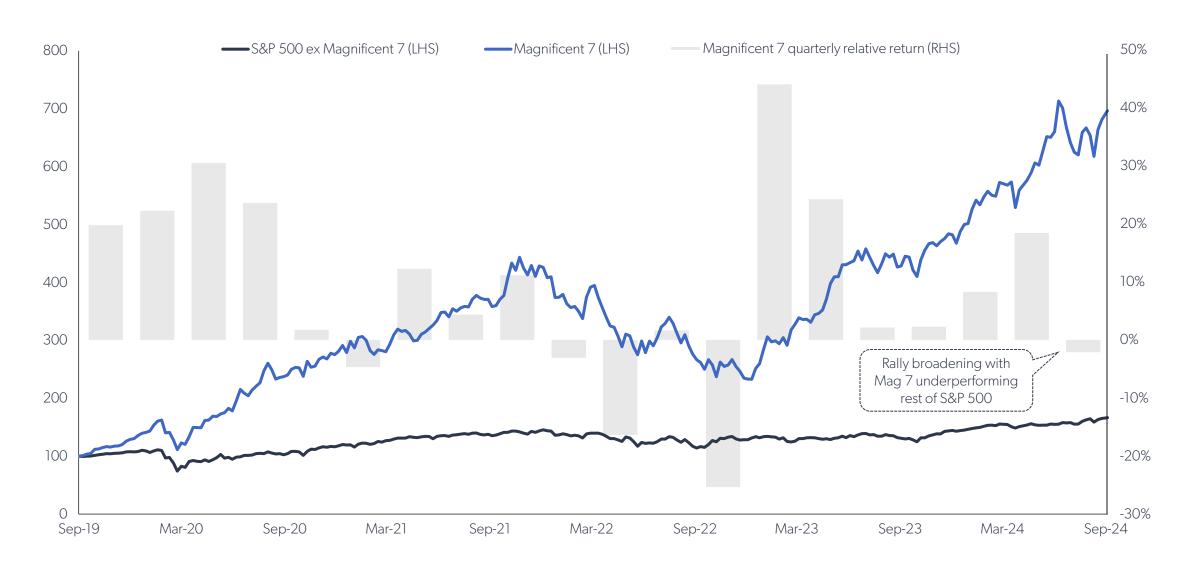
US market marches higher





US market rally starting to broaden





Source: Bloomberg as at 30 September 2024. S&P 500 ex Magnificent 7 and Magnificent 7 index performance rebased to 100 (weekly data). Past performance is not a reliable indicator of future performance. It should not be relied upon as (and is not) an indication of future performance.

US equities attractive vs Tech bubble

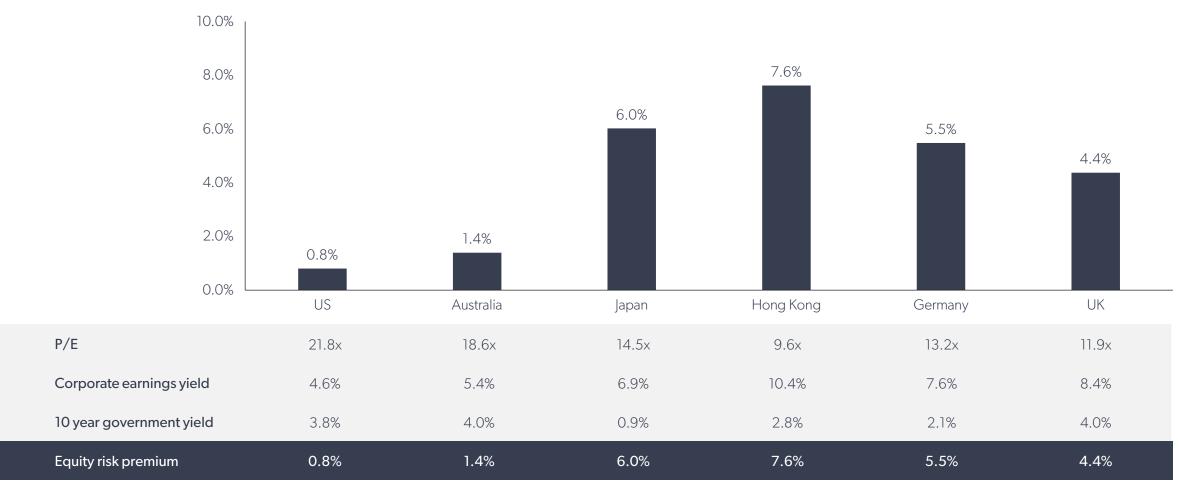




Best opportunities outside of the US

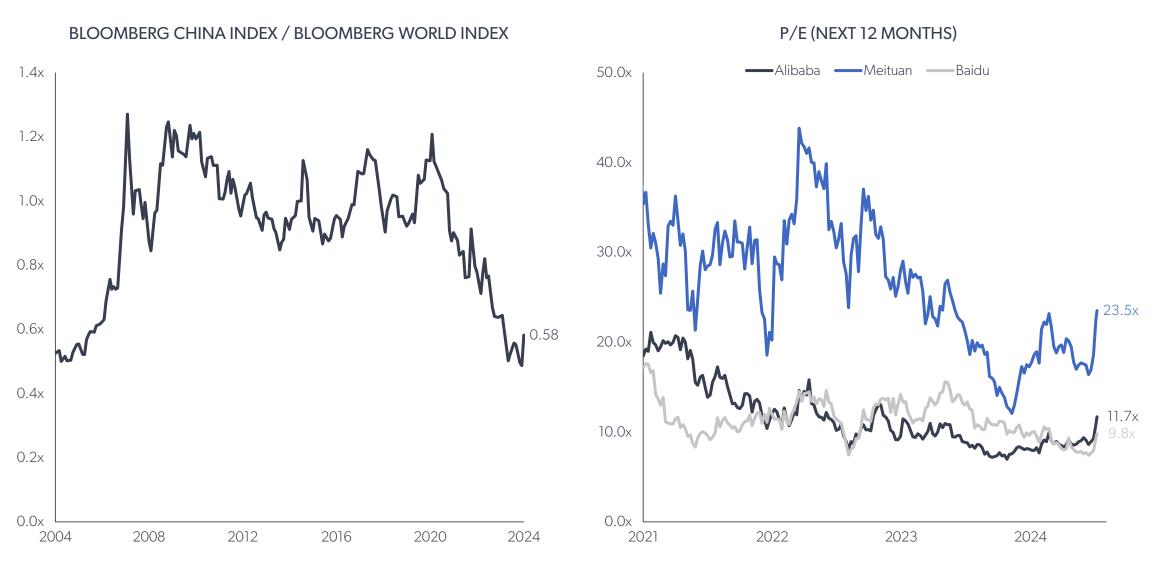
VG 1 GLOBAL INVESTMENTS

EQUITY RISK PREMIUM



Bearish China sentiment too extreme

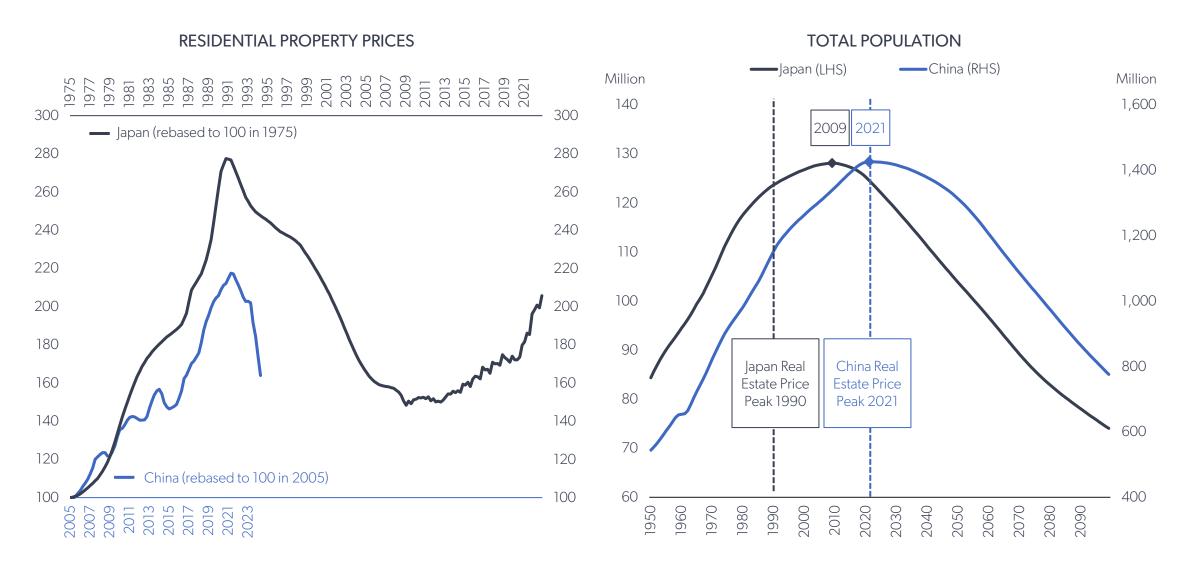




Source: LHS – Bloomberg as at 30 September 2024 (monthly data). RHS – Bloomberg as at 30 September 2024 (weekly data). Past performance is not a reliable indicator of future performance. It should not be relied upon as (and is not) an indication of future performance.

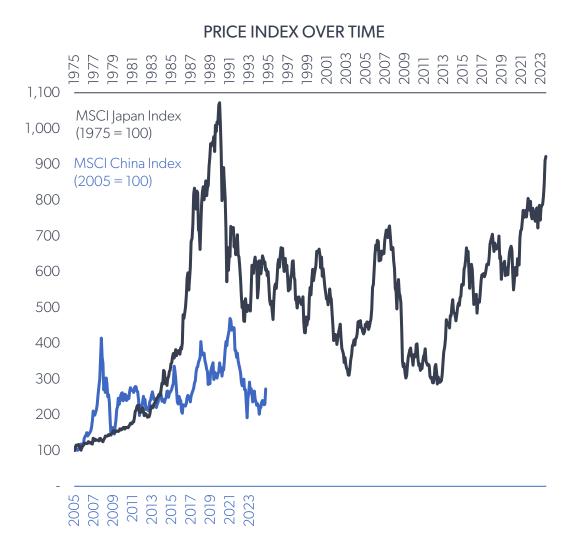
China - Parallels of 1990's Japan?

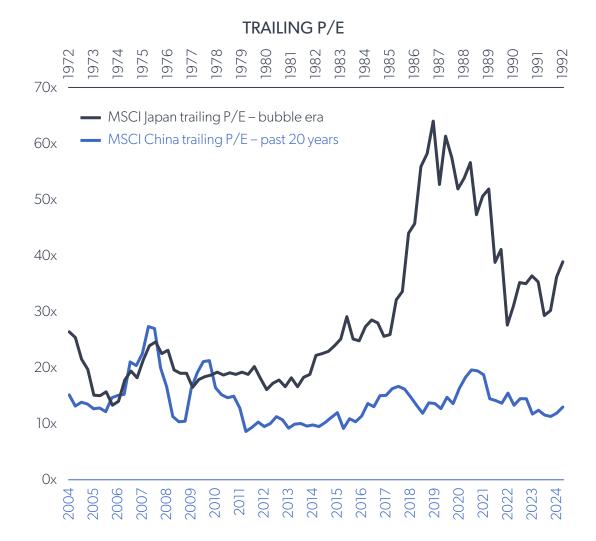




...but Chinese equities never experienced the bubble of Japan in 1990

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Unwind of Japanese carry trade provided opportunity to increase exposure to Japan



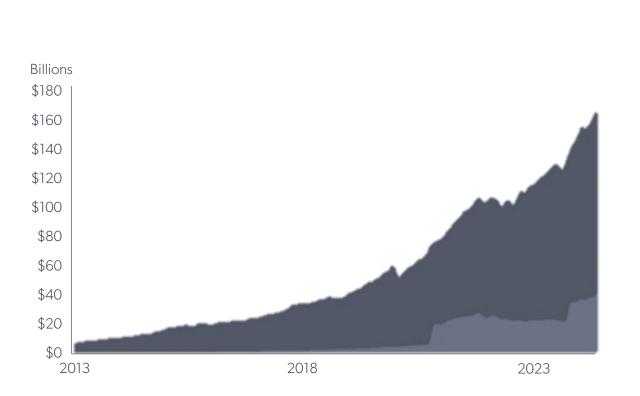


Passive bubble creates opportunity



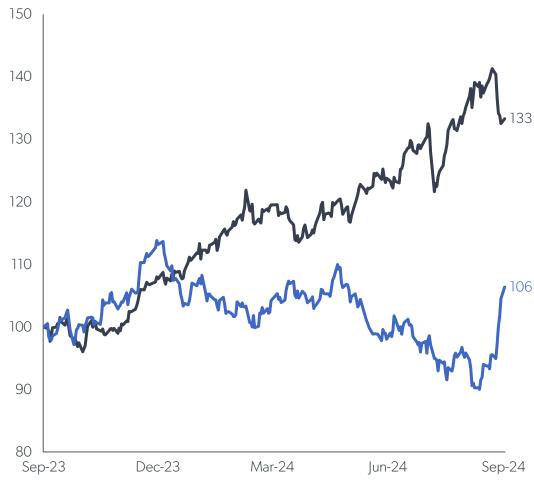
AUSTRALIAN ETFS

ASSETS UNDER MANAGEMENT



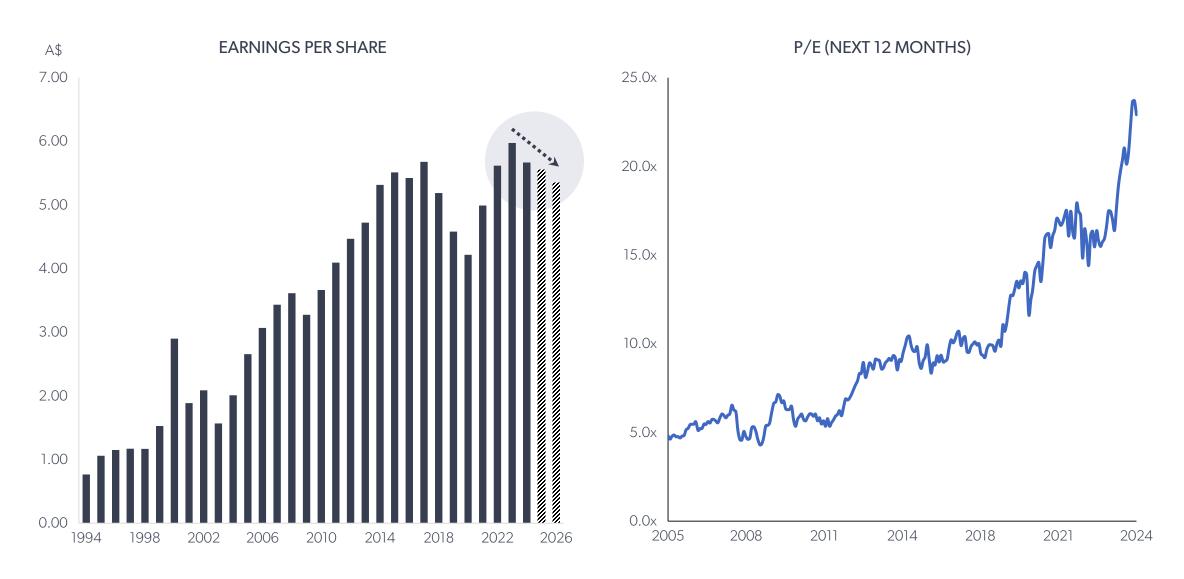
ASX 200 BANKS VS MATERIALS PERFORMANCE

INDEX LEVELS REBASED TO 100



CBA earnings starting to fall

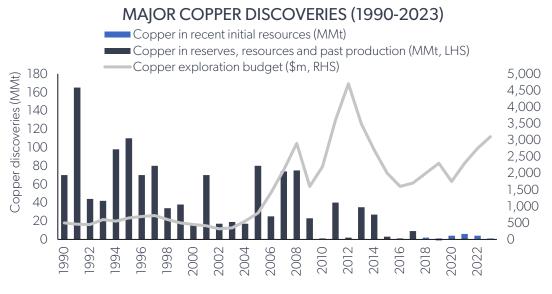


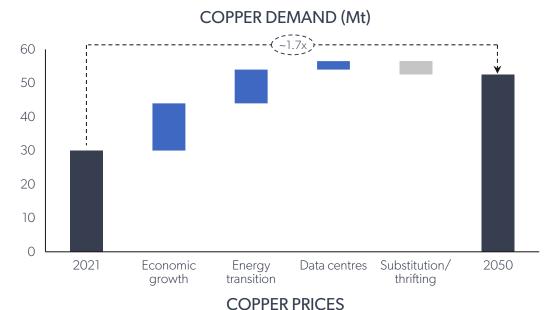


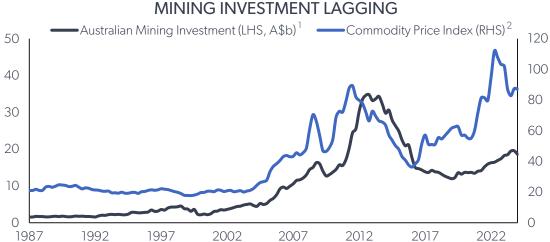
Source: LHS – Bloomberg, Regal estimates. RHS – Bloomberg as at 30 September 2024 (monthly data), Regal estimates. Past performance is not a reliable indicator of future performance. It should not be relied upon as (and is not) an indication of future performance.

Resources: Supply constrained, demand predicted to increase







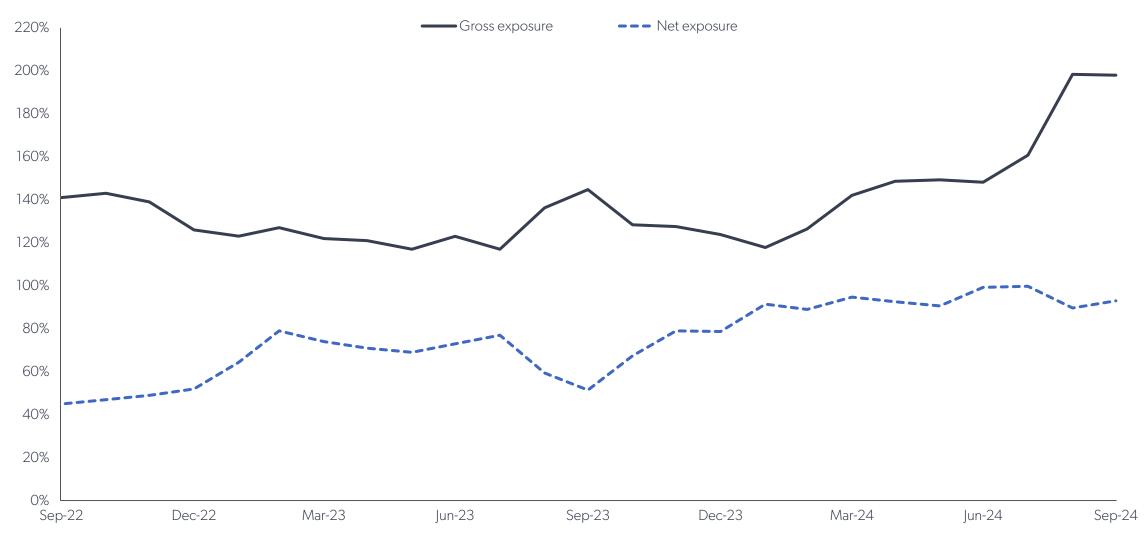




Source: Top left, top right – BHP analysis. Bottom left – Minack Advisors. Bottom right – Bloomberg. 1 Annual data interpolated using quarterly new capital expenditure data. 2 RBA non-rural commodity index in special drawing rights (SDR) terms — leading by 3 quarters. Past performance is not a reliable indicator of future performance. It should not be relied upon as (and is not) an indication of future performance.

VG1: Increase in gross and net exposure provides greater leverage to market movements

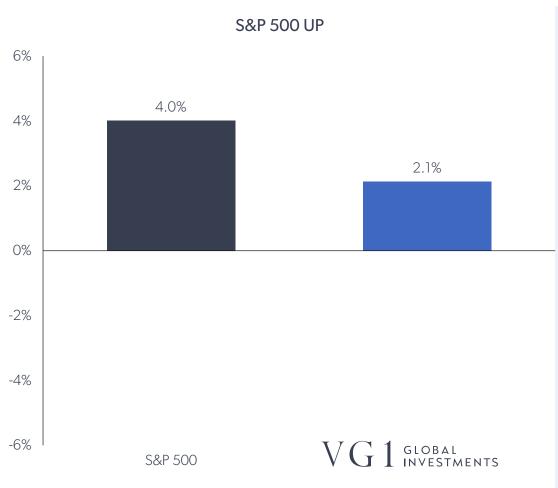


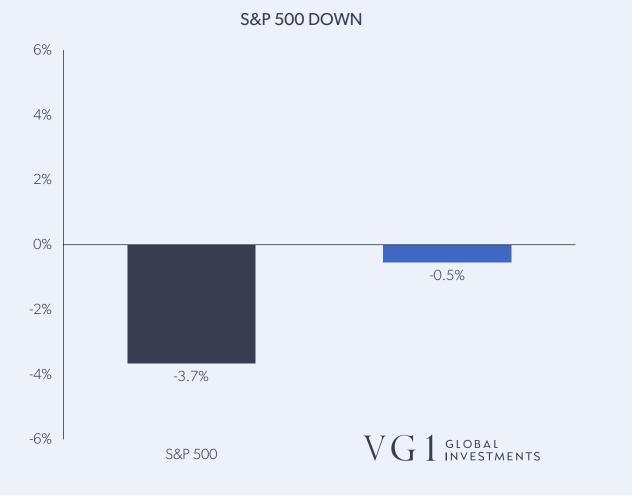


Source: Regal as at 30 September 2024. Past performance is not a reliable indicator of future performance. It should not be relied upon as (and is not) an indication of future performance.

VG1: Shorts working well in difficult environment







Stock positions

Longs:

Rightmove

Entain

GQG Partners

TSMC

SK Hynix

Shimadzu Corp

Shorts:

Mercedes-Benz Group

United Parcel Service



Long: Rightmove



rightmove 🗅

- Dominant UK online property portal
- Thesis:
 - Competitive concerns overblown
 - New CEO reigniting growth ambitions
 - Improving UK housing backdrop
 - Lowest valuation since GFC
- REA takeover process disappointing engagement from Rightmove Board but vote of confidence for thesis

Rightmove shares surge after Murdoch-backed rival considers bid

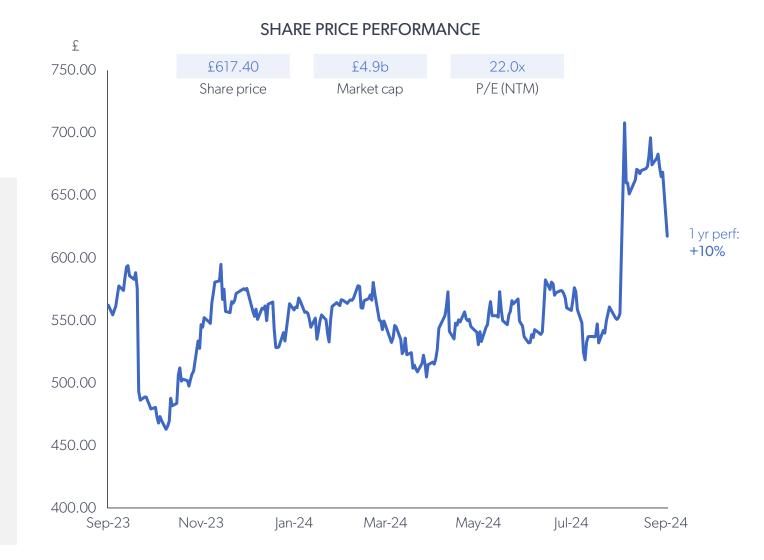
REA Raises Rightmove Bid to Value Co. at Nearly 750p/shr

News Corp's REA says acquisition of UK property listing marl By Susanne Bart

(Bloomberg) -- Australia's REA Group has made a second takeover proposal for

Britain's Rightmove knocks back REA's sweetened \$11.5b takeover offer

REA target Rightmove defiant in face of \$12b fourth



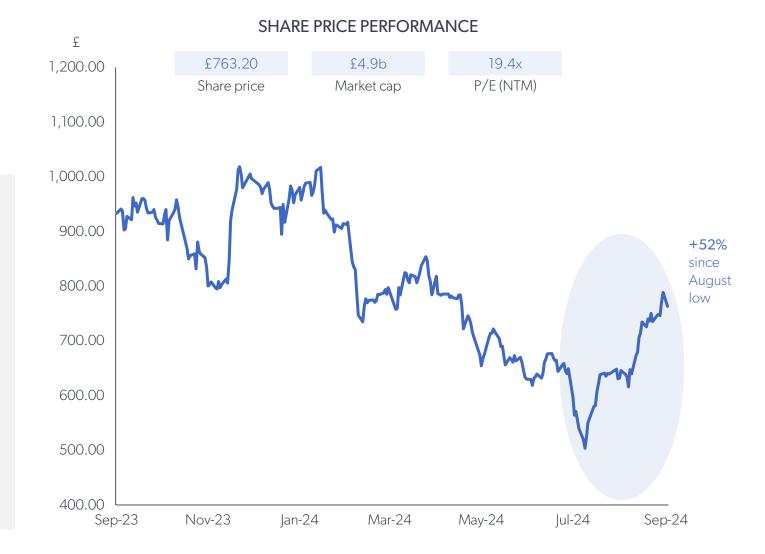
Long: Entain





- Leading global online gaming business
- Thesis:
 - Growth at positive inflection point after difficult period early evidence of successful turnaround
 - Investment year in US arm masking BetMGM earnings power
 - New experienced CEO + activist involvement = attractive set-up



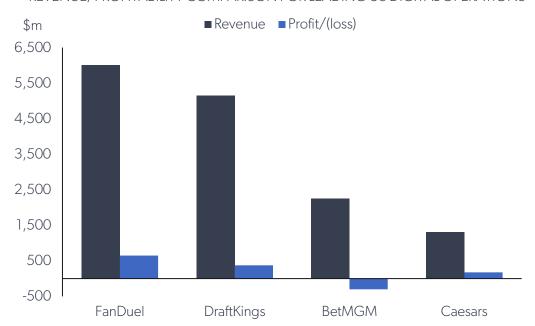


Long: Entain



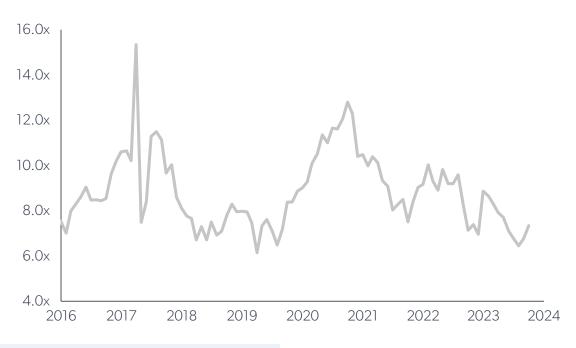
US ONLINE GAMING PEER COMPARISON

REVENUE/PROFITABILITY COMPARISON FOR LEADING US DIGITAL OPERATIONS



VALUATION – CLOSE TO ALL-TIME LOWS

EV/EBITDA (BLENDED 24 MONTHS FORWARD)



- Market worried about weak BetMGM performance despite strong and profitable iGaming business
- Trading at near historical low valuation and with zero value attributed to the US business
- Strategic asset value

Long: GQG Partners





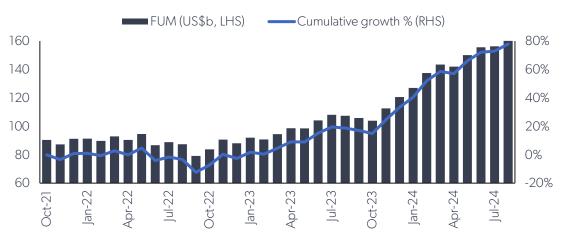
- Best in class active asset manager specialising in global equities with US\$161b of FUM
- Majority owned by staff Rajiv Jain (Chair, CIO) ~70.1%, Tim Carver (CEO) ~4.2%, other staff ~1.4%
- Strong investment performance across flagship strategies (Global, International, US and Emerging markets) and global, multi-channel (wholesale, sub-advisory and institution) distribution platform driving net inflows
- Attractive yield and valuation, trading at a discount to peers despite superior growth
- EPS growth, consensus upgrades and potential ASX 200 index inclusion provide multiple catalysts



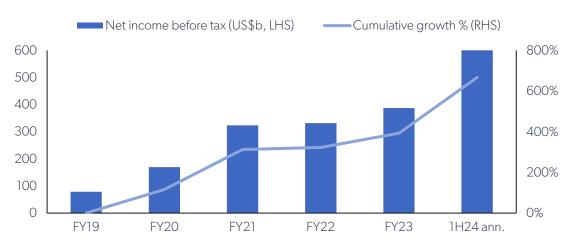
Long: GQG Partners

$VG1_{\scriptsize{\mbox{\footnotesize INVESTMENTS}}}$

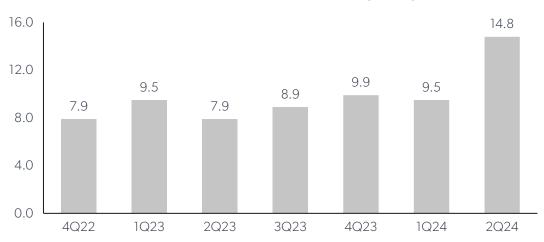




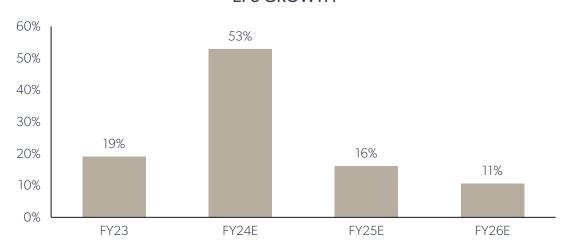
CUMULATIVE NET INCOME GROWTH



ROLLING 12 MONTH INFLOWS (US\$b)



EPS GROWTH



Long: TSMC

VG 1 GLOBAL INVESTMENTS



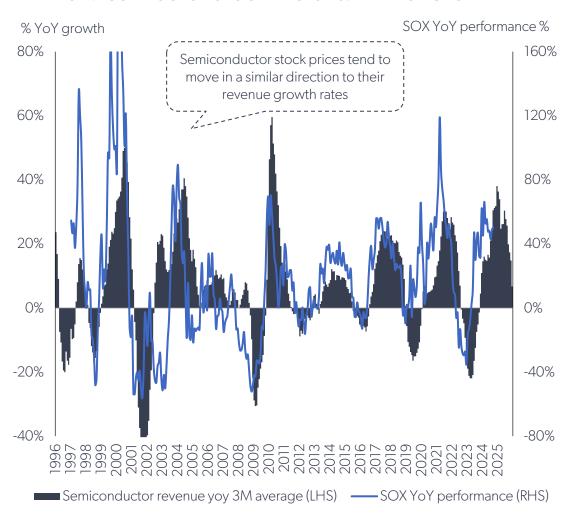
- Global leader in contract semiconductor chip manufacturing
- Clear leader in leading edge chip manufacturing technologies
- Crucial player in the supply chain for the most advanced chips including Al-related chips
- Significant competitive advantages that continue to get stronger
- Less volatile earnings versus the semiconductor sector generally, partly due to superior pricing power
- Attractive valuation, particularly versus 15-20% medium term growth profile



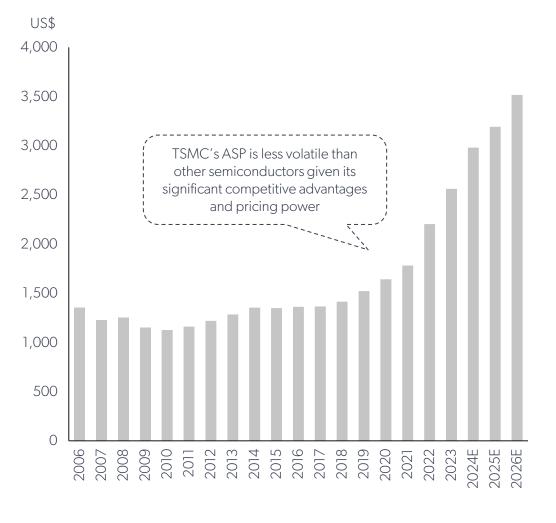
Long: TSMC

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SEMICONDUCTOR STOCK PRICES VS. REVENUE GROWTH



TSMC BLENDED WAFER AVERAGE SELLING PRICE (ASP)



Long: SK Hynix



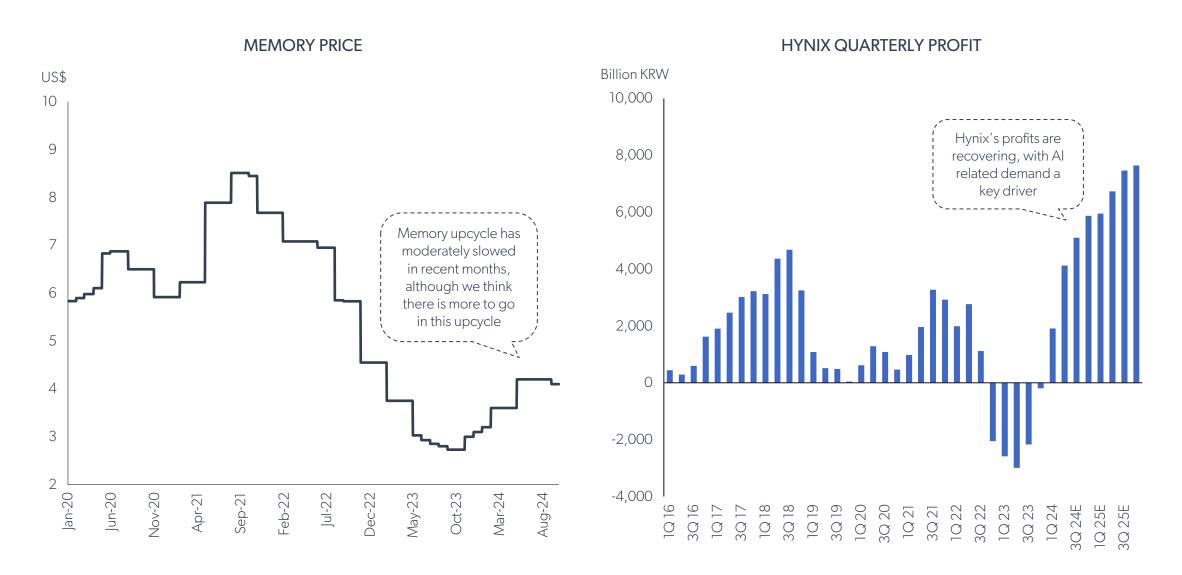


- Second largest memory company globally
- Currently the leader in Al related memory and a key partner for Nvidia
- Strong growth profile during the current upturn
- Attractive valuation versus this point in the cycle



Long: SK Hynix





Long: Shimadzu Corp





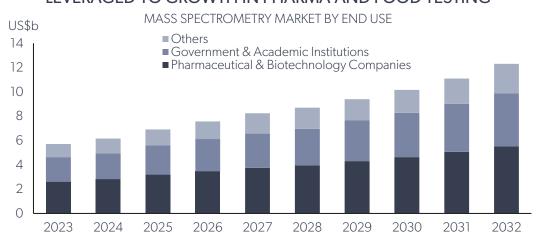
- Dominant player in Analytical & Measuring Instruments in Asia
- Leveraged to rising demand from pharmaceutical development, food safety testing and environmental monitoring applications
- Gaining share in US and Europe with market leading technology
- Increasing consumables sales ratio driving margin expansion and growth in recuring revenues
- Trading at a discount to global peers despite superior growth prospects and substantial net cash on the balance sheet
- Improving focus on shareholders with its first ever share-buyback



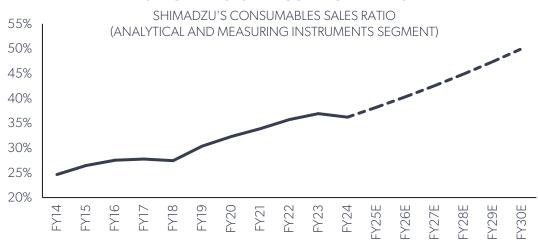
Long: Shimadzu Corp

VG 1 GLOBAL INVESTMENTS

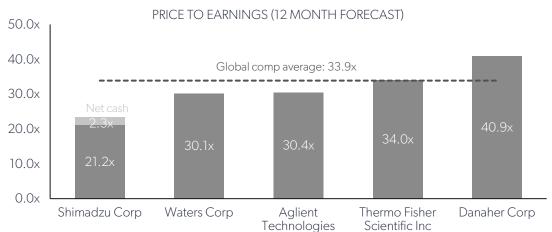
LEVERAGED TO GROWTH IN PHARMA AND FOOD TESTING



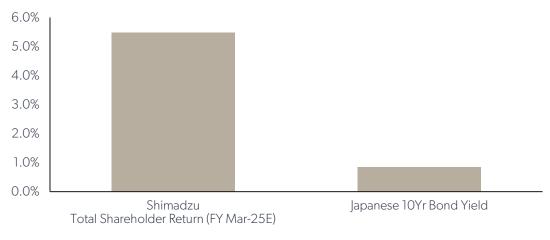
RISING RATIO OF RECURING REVENUE



SUBSTANTIALLY UNDERVALUED VERSUS GLOBAL PEERS



IMPROVING GOVERNANCE & SHAREHOLDER RETURN



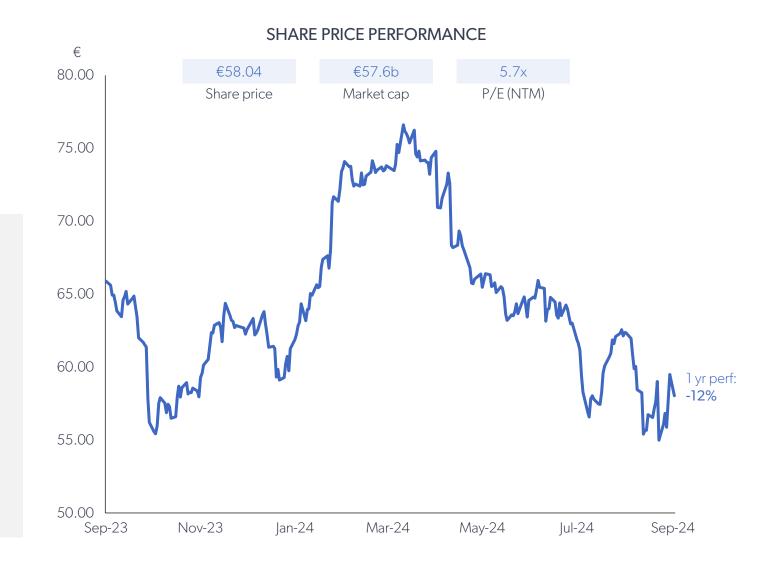
Source: Top left – Dimension Market Research. Bottom left – Bloomberg. Top right – Company data (solid line), Regal estimates (dotted line). Bottom right – Bloomberg. Past performance is not a reliable indicator of future performance. It should not be relied upon as (and is not) an indication of future performance.

Short: Mercedes-Benz Group





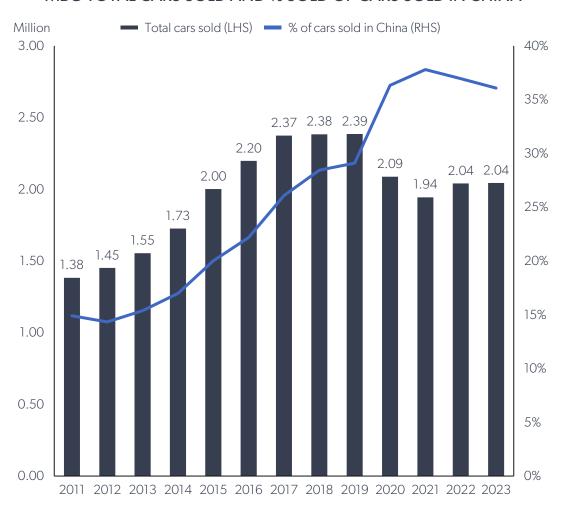
- China has been the primary source of unit growth for Mercedes over the past decade
- Chinese automakers have taken share in the mass market and quality of domestically produced cars continues to improve
- We see cyclical and structural risks to MBG in China
 - Cyclical: the luxury segment of the market remains under pressure after a prolonged housing slump.
 - Structural: loss of market share in the premium segment of the market
- We expect European auto original equipment manufacturers (OEMs) will need to cut prices, pressuring margins, which are at record highs after three years of price increases



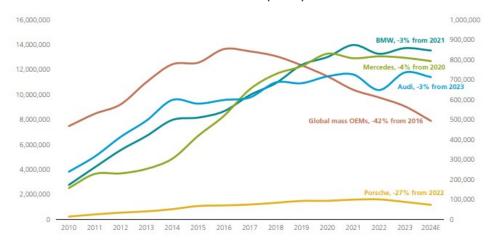
Short: Mercedes-Benz Group

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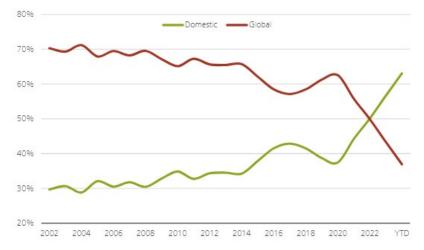
MBG TOTAL CARS SOLD AND % SOLD OF CARS SOLD IN CHINA



AUTO OEMS UNITS SOLD IN CHINA: FOREIGN MASS (LHS), EURO PREMIUM (RHS)



MARKET SHARE OF DOMESTIC AND FOREIGN MADE CARS IN CHINA



Short: United Parcel Service





- The small package market in the US has excess capacity after increased capital spend during COVID
- UPS recently provided medium term margin targets of ~12%, driven by price increases
- Consensus is now factoring in UPS' guidance, but we are sceptical
 of its ability to raise prices into a market with overcapacity
- Recent volume growth has come from Chinese e-commerce players, Temu and Shein, facing potential regulatory issues
- Aggressive cost out targets should be viewed with caution FedEx a recent example
- Longer term, we see risks to UPS volumes from Amazon inhousing more volumes and retailers prioritising "click-to-collect"



Short: United Parcel Service

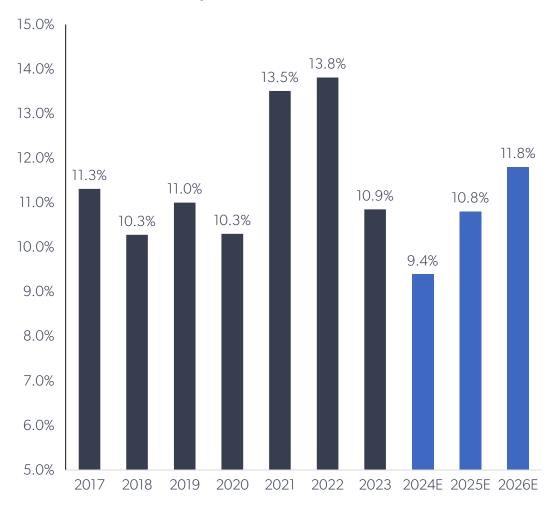


US SMALL PACKAGE MARKET - SUPPLY AND DEMAND

AVERAGE DELIVERY VOLUME (ADV)



UPS ADJUSTED OPERATING MARGIN



Investor Q&A



